



2ND

NLIU-KHAITAN & CO.
INTERNATIONAL
NEGOTIATION
COMPETITION

18-21 NOVEMBER, 2021



KHAITAN
& CO

Advocates since 1911



ALTERNATIVE DISPUTE RESOLUTION CELL
NATIONAL LAW INSTITUTE UNIVERSITY, BHOPAL



About National Law Institute University, Bhopal

Since its inception in 1997, the University has grown rapidly to become one of the most prestigious and highly ranked law schools in India. Nestled in the picturesque forests of Bhopal, the capital city of Madhya Pradesh, the campus has a truly serene and photogenic aura to it.

The University aims to develop and nurture intellect in order to contribute to the national development of law and justice, and a true testament to this would be the achievements of its student and alumni. With roots all around the world in diverse fields of law, the University aspires to become one of the best legal education centres in the world.

About ADRC

ADRC has, since its inception, established itself as a frontrunner in the field of arbitration, mediation, and negotiation. Owing to a strong belief in the principle of ‘learning beyond the four walls of a classroom’, we work to encourage and promote student participation in arbitration, negotiations, and mediation agreements in order to develop important skills required in the real world.

We are one of the oldest ADR Committees in Asia and have been hosting various workshops and training sessions on Mediation and Negotiation for both vocational and tournament-based operations, as well as organizing the Intra College Participant’s Pool cum Tournament.

With new voices and opinions at the helm, ARDC is all set to bring new expansionist ideas which will revamp the sphere of mediation and arbitration, both in India and abroad.



About the Competition

This year, the ADRC looks forward to hosting the 2nd edition of its Annual Negotiation Tournament. This competition, in collaboration with Khaitan & Co. will see participation of law students from across the globe.

The nature of the Tournament, like that of the previous edition, shall be that of a Commercial Negotiation, involving 2 participants from each participating team, viz. the Client and the Counsel.

Owing to the technical difficulties over Virtual Rounds, we wish to restrict the number of teams to 24, which would be shortlisted on the basis of Negotiation Plan, and require 30 judges for the purposes of judging the tournament across 2 preliminary rounds and 2 Advanced Rounds (the Semi Final and the Final).





General Details of the Competition

I. Format of the Competition

The competition shall be in the format of a negotiation competition wherein each team shall consist of 2 participants, i.e. the Client and the Counsel. Due to the technical limitations of a remote tournament, the number of teams has been limited to 24. The same would be selected by the ADRC, on the basis of the Curriculum Vitae of the participants. The tournament shall have 2 Preliminary rounds and 2 Advanced Rounds (the Semi-Final and the Final round).

Further, it shall be mandatory for each participant to play the roles of both Client and Counsel in the Preliminary rounds, i.e. if a participant plays the role of a Client in the first preliminary round, she/he/they would be required to participate as a counsel in the second preliminary round and vice-versa for her/his/their team partner.

II. Eligibility

The participation is limited to students pursuing their Bachelor's degree in law (LLB, BCL, JD or equivalent).

III. Registration fees

- INR 4000 per team- For Indian teams
- USD 50 per team- For Foreign Teams

IV. Coach

Every team may be accompanied by 1 coach. The registration fee for the coach would be INR 1000 for an Indian team and USD 30 for a foreign team. The team coach is also permitted to attend their team's mediation sessions. And they shall also receive a certificate of recognition at the conclusion of the competition.

V. University Representation

Considering the limitation on the number of teams, each University is permitted to be represented by only one team.

VI. Awards

- Winners
- Runners-up
- Best Client (Preliminary Rounds)
- Best Counsel (Preliminary Rounds)
- Best Negotiation Plan
- Spirit of the Competition

VII. Training Sessions

This competition will also provide an opportunity for the participants to develop the requisite negotiation and communication skills through various training sessions conducted by industry professionals from all around the globe. Basic training dealing with the functioning of an online tournament shall also be incorporated for judges as well as participants.



Schedule

**OCT
31**

REGISTRATIONS CLOSES

**NOV
1**

RELEASE OF SHORTLISTED TEAMS

**NOV
4**

LAST DATE TO PAY REGISTRATION FEE

And complete registration formalities

**NOV
5**

RELEASE OF GENERAL INFORMATION

For both Preliminary and Advanced Rounds.

**NOV
9**

DEADLINE FOR SENDING CLARIFICATIONS

**NOV
18**

OPENING CEREMONY & TRAINING SESSION

Sessions for Participants (conducted by experts)

**NOV
19**

ROUNDS

Preliminary Round 1

**NOV
20**

ROUNDS

Preliminary Round 2

**NOV
21**

ROUNDS & VALEDICTORY CEREMONY

Semi Finals and Finals

Our Collaborators



**KHAITAN
& CO**
Advocates since 1911



International Mediation Institute



SINGAPORE INTERNATIONAL
MEDIATION INSTITUTE



EX CURIA
INTERNATIONAL



BOMBAY CHAMBER



LEGGE RHYTHMS



ASSOCIATION OF
MEDIATION
PRACTITIONERS



NYAYSHASTRAM



for law students



Law School

Disclaimer

1. The dates, schedules and details pertaining to the tournament are tentative in nature and subject to change. In case of any change, the details shall be communicated by the organising committee. Kindly follow our social media handles for timely updates.
2. All discretionary power with respect to CV selection and outcomes in the competition rounds, vests with ADRC. The decision of the committee shall be final and binding.
3. The cap on the number of participating teams shall be 24. However, subject to the discretion of the Alternative Dispute Resolution Cell, National Law Institute University, Bhopal, the slots may be increased subsequently, and such teams shall be shortlisted on the basis of the same criteria followed in shortlisting the first 24 teams.

Alternative Dispute Resolution Cell

National Law Institute Univeristy, Bhopal
Kerwa Dam Raod,
Bhopal, M.P.- 462004
India



adrc@nliu.ac.in



[/nliunegotiation](https://www.facebook.com/nliunegotiation)



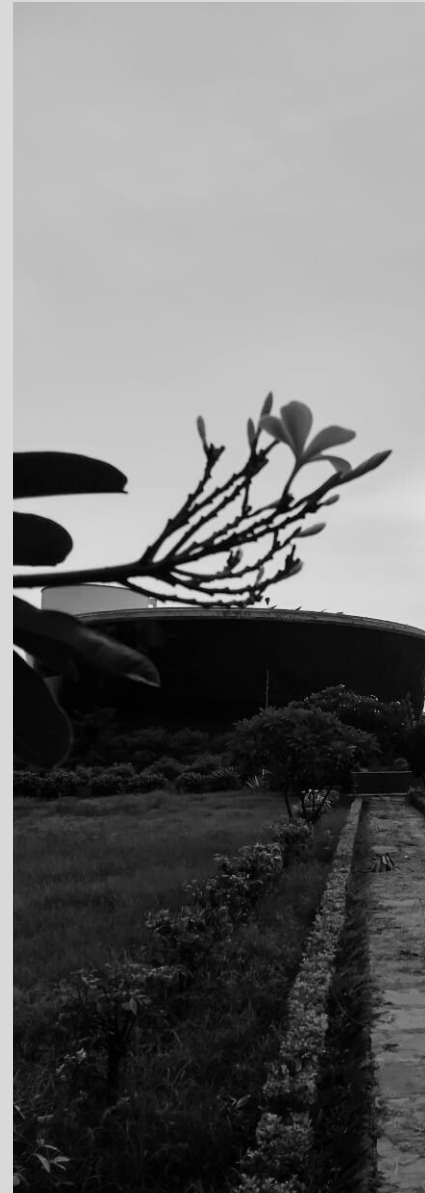
[@adrcmediawing](https://www.instagram.com/adrcmediawing)



[Alternative Dispute Resolution Cell, NLIU](https://www.linkedin.com/company/Alternative-Dispute-Resolution-Cell,-NLIU)



[NLIU Alternative Dispute Resolution Cell](https://www.youtube.com/channel/UC...)



Contact Us



SPANDANA

CONVENOR
+91 88390 06254

RAYANA MUKHERJEE

CO-CONVENOR
+91 83340 79603

VIPUL SHUKLA

JOINT-SECRETARY
+91 70323 85759

TEJAS HINDER

JOINT-SECRETARY
+91 78991 65203

AMRITYA SINGH

JOINT-TREASURER
+91 98107 90269

SANYAM AGARWAAL

JOINT-TREASURER
+91 98100 31796