



2022

**ALSA
INTERNATIONAL
MEDIATION
COMPETITION**

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DEFINITIONS

- 'ALSA' refers to Asian Law Students Association.
- 'ALSA INDIA' refers to the National Chapter and the host of the Event i.e., ALSA INDIA.
- 'BATNA' refers to the Best Alternative to a Negotiated Agreement.
- 'CAUCUS' refers to the Separate Session between the Parties and the Mediators.
- 'COACH' refers to the individual supervising and assisting the Team in preparing them for the competition.
- 'COMPETITION' refers to the ALSA INTERNATIONAL MEDIATION COMPETITION.
- 'CONFIDENTIAL INFORMATION' refers to the confidential elements to be considered in determining the strategy and tactics of the Negotiating Team in the Session. This Information shall be for the Exclusive Use of each Team and shall not be disclosed to the opposing Team.
- 'COUNSEL' refers to a participant from the Negotiating Team who has been designated the role of a Counsel in a Mediation Session.
- 'HOST' refers to the National Chapter of ALSA hosting the International Rounds of the competition.
- 'MEDIATION PROBLEMS' refers to the Official problems prepared by the Organizers.
- 'MEDIATION SESSION' refers to the session during which the Teams will simulate a Mediation procedure pursuant to the rules.
- 'MEDIATION PLAN' refers to a written case analysis to be submitted by the Mediator as mentioned the Brochure under Rule.
- 'NEGOTIATION SIMULATION' refers to a written case analysis to be submitted by the Negotiating Parties as mentioned in the Brochure under Rule.
- 'PRELIMINARY ROUNDS' refers to the First Oral Rounds in the International Round that shall be determining the advancement to the further rounds.
- 'REGISTRATION FEES' refers to the Fees that the Registering Teams shall be obligated to submit to the Organizers to compete in the rounds.
- 'RULES' refers to the Official rules of the competition which shall be mandatorily applicable to all the Participating Teams.
- 'TEAM CODE' refers to a particular Code that shall be assigned to every participating team in order to maintain the confidentiality of the University Names.
- 'TIMELINE' refers to the Official Schedule of the Dates of all Events and Deadlines with respect to the Competition.

ABOUT ALSA

ALSA is an international consortium of around 14000 law students and alumni located in 17 countries all over the Asian region. From its humble roots in 2002, the Asian Law Students' Associations (ALSA) has risen to become one of the largest law students' associations in the world. Reaching over 9,000 members in over 17 jurisdictions, it has become the premier representative body of law students in Asia. At the international level, ALSA is regulated by the laws of Association of the Swiss Civil Code Articles 60 to 79, and is thus legitimized under the written law as having its international seat in Zurich, Switzerland.

With law students from National Chapters of Brunei, China, Hong Kong, India, Indonesia, Japan, Korea, Laos, Malaysia, Macau, Myanmar, Philippines, Singapore, Sri Lanka, Taiwan, Thailand and Vietnam as members of ALSA, and, Nepal and Bangladesh as our Observers; ALSA consisted of passionate, hard – working and determined aspiring lawyers. And since 2020, India is also one of the proud members of ALSA, being the 17th Chapter.

Indeed, ALSA operates with the aim to provide our members with understanding of the law in different jurisdictions, along with the appreciation of the diversity and languages present in our continent. More importantly, we strive to motivate law students to develop a creative spirit and be internationally minded through a network of joined activities among Asian law students. ALSA India's main goal is to develop the skills and talent of the Indian legal wizards and to help them in various aspects of their professional careers. ALSA India gives a platform to the law aspirants to share their creative legal thoughts and thereby allowing them to broadcast their ability and skills through various activities and competitions.

ABOUT ALSA INDIA

India has been successful in recognizing itself as one of the National Chapters at ALSA International. ALSA India vision to promote a better understanding of Communication among Law students all across India. We stand to encourage the students to develop a spirit of serving Justice to the society through networking among the Law students all across India and Asia well. ALSA India is looking forward to the enhancement of the capabilities of the law students to become Internationally Recognized, Socially Responsible, Academically Committed, and Legally Skilled.

STRUCTURE OF THE COMPETITION

ABOUT AIMC

The ALSA International Mediation Competition (AIMC) is a means to promote, incite and disseminate the use of mediation among younger generations of professionals with a mindset of effectively resolving disputes. We believe that AIMC will allow students with different backgrounds and academic training to have the opportunity to enhance their mediation skills in an international setting.

AIMC is an educational event that seeks to encourage the effective use of mediation and the open exchange of ideas, experience and knowhow between students from different countries, cultures, generations and backgrounds. Appreciation and respect for cultural diversity should be shown by all participants.

The objective of AIMC is to effectively combine the use of the Mediator and collaborative problem-solving skills to successfully present the Parties' interests and progress towards resolution. ALSA wishes to empower tomorrow's business people and legal practitioners to better meet the dispute resolution needs of an increasingly cross-cultural and global market.

STAGES OF COMPETITION

AIMC 2022 comprises of the following stages:

- Preliminary Round-1
- Preliminary Round-2
- Quarter Final Round
- Semi-Final Round
- Final Round

ELIGIBILITY & PARTICIPATION

- **Team Eligibility** Any Undergraduate Student pursuing their Degree of Law are eligible to participate in the competition.
- **Team Coach** One Team Coach shall be allowed to witness the rounds during the session of their Teams specifically. The Team Coaches shall not be allowed to observe the sessions of the other teams.

- **Team Observer** One may register to be a Team Observer. Maximum Two Team Observers are allowed during a session. He/she shall only be allowed to witness the session of their Team.

LANGUAGE & DRESS CODE

- The Language used during the competition shall only be English.
- The Team must be in a Formal Attire during the Oral Rounds.

TIMINGS

- The Total Time of the Oral Rounds shall be divided in the following manner:

Sl.No.	ROUNDS	GENERAL SESSION	CAUCUS	FEEDBACK SESSION	TOTAL TIME
1	Preliminary Round- 1	45 min	15 min	15 min	75 min
2	Preliminary Round- 2	45 min	15 min	15 min	75 min
3	Quarter Finals	45 min	15 min	15 min	75 min
4	Semi-Finals	60 min	15 min	15 min	95 min
5	Final Round	75 min	15 min	15 min	105 min

- **Breaks**
 - Each Team may be allotted a Break of maximum 2 minutes.
 - These two minutes shall be excluded from the overall timings.
- **Caucus**
 - Every Team may ask for the Caucus Session during the Oral Pleadings in order to have a private session with the Mediators.
 - The Timings of the Caucus Session has been mentioned above.

TEAM COMPOSITION

Each Team shall register in the number of three which shall include:

- 1 Client
- 1 Counsel
- 1 Mediator

TEAM IDENTIFICATION & ANONYMITY RULE

- Each Team shall be identified by the Unique Number that shall be unique to every Team.
- The Team Code shall keep the name of the Team Confidential in every aspect.
- The Teams are expected not to reveal the University Names during the Oral Rounds to the opposite party or to the Judges.

REGISTRATION PROCESS

EARLY REGISTRATION FEES

- The Early Registration Fees for each team from the Host Country (India) shall be Rs. 5,500/-
- The Early Registration Fees for each team from the other country shall be USD 90.

REGISTRATION FEES

- The Registration Fees for each team from the Host Country (India) shall be Rs. 7,500/-
- The Registration Fees for each team from the other country shall be USD 120.

REGISTRATION LINK

- The Teams may register through the Google Form link attached below:
<https://forms.gle/me3yPA3xznwfJVeXA>

MEDIATION PROBLEM

• THEME OF MEDIATION PROBLEM

AIMC 2022 shall have an open theme this time which means that the Mediation Problem shall not be specified to any particular theme and shall revolve around the ongoing issues.

• RELEASE OF MEDIATION PROBLEM

The Mediation Problem shall be released on the given date as attached in the annexed Timeline.

• CLARIFICATION OF MEDIATION PROBLEM

- The Teams are allowed to ask clarification questions on the Mediation Problems of the Preliminary Rounds.
- The Clarifications on the asked questions shall be released on or before the given date in the attached Timeline.

MEDIATION PLAN & NEGOTIATION SIMULATION

FORMAT OF MEDIATION PLAN (MAXIMUM MARKS-50)

The Mediation Plan is to be prepared by the Mediators on the format mentioned below. Kindly Note that the Mediators are suppose to submit one Mediation Plan per Problem.

- Mediation Strategy.
- Goal of the Mediation.
- Alternative Means to achieve the Goal.
- Need and Interest of the Requesting Party.
- Need and Interest of the Responding Party.
- Best Alternative to the Negotiated Agreement (BATNA).
- Worst Alternative to the Negotiated Agreements (WATNA)

FORMAT OF NEGOTIATION PLAN (MAXIMUM MARKS-50)

The Negotiation Plan is to be submitted by the Negotiating Parties from both the sides per problem i.e, both from the side of Requesting Party and the Responding Party. The Format is mentioned below:

- Negotiating Strategy.
- Division of Roles and Responsibilities between the Client and Counsel.
- Underlying Need & Interests of the Competing Party.
- Probable Underlying Need & Interests of the Other Party.
- Identifying Obstacles and means to overcome the Obstacles.
- Best Alternative to the Negotiated Agreement (BATNA).
- Worst Alternative to the Negotiated Agreement (WATNA).

SUBMISSION GUIDELINES

- Both the Mediation Plan (MP) and the Negotiation Plan (NP) needs to follow the given format.
- Font: Bookman Old Style
- Font Size: 12
- Spacing: 1.5
- Maximum Page Limit for both MP & NP is Two Pages each.
- The Documents shall be renamed as following: 'TEAM CODE- MEDIATION PLAN' or 'TEAM CODE-NEGOTIATION PLAN'.
- The MP & NP is to be submitted only for the Preliminary Rounds.
- A Total of Two MP and Four NP is to be submitted by the Teams

AWARDS

To encourage and appreciate the efforts of the Participating Teams, they shall be rewarded with the following category of Awards.

CATEGORY OF AWARDS

1. Best Negotiating Team
2. Runner Up Negotiating Team
3. Best Mediator
4. Runner Up Mediator
5. Best Mediation Plan
6. Best Opening Statement (Mediator)
7. Best Opening Statement (Negotiators)
8. Best Mediation Advocacy
9. Best Role Play of Client
10. Best Acknowledgment of cultural Differences

Kindly Note: The Amount of each category shall be described in the Subsidiary Rules.

SCORE & EVALUATION

• SCORE SHEET-MEDIATORS

Sl. No.	CRITERIA	MAXIMUM MARKS(100)
1	Opening Statement	10
2	Establishing Working Atmosphere	10
3	Mediation Process	10
4	Effective Communication Skills	10
5	Effective Mediating Skills	10
6	Profiling Parties Interests	10
7	Comprehending Party's apprehension	10
8	Eliciting Information	10
9	Facilitating Option Generation	10
10	Cross Culture Connectivity	10

• SCORE SHEET-NEGOTIATORS

Sl. No.	CRITERIA	MAXIMUM MARKS(100)
1	Opening Statement	10
2	Relationship Building and Problem Solving	10
3	Advocating Interests	10
4	Information Gathering	10
5	Mutually Generating Creative Options	10
6	Collaborating with the Other Party	10
7	Teamwork and Co-ordination	10
8	Use of Mediator	10
9	Effective Negotiation Skills	10
10	Negotiation Strategy	10

TIMELINE

Sl. No.	EVENTS	DATE
1	Opening of Early Bird Registration	07th May 2022
2	Closing of Early Bird Registration	22nd May 2022
3	Closing of Final Registration	19th June 2022
4	Release of Mediation Problem	20th June 2022
5	Questions for Clarification	20th June 2022
6	Release of Clarification	8th July 2022
7	Workshop	25th - 26th June 2022
8	Submission of Plans	16th July 2022
9	Competition Rounds - AIMC	22nd-24th July 2022
10	Valedictory Ceremony	24th July 2022

MISCELLANEOUS

- Any request or query to the organization & administration of the competition shall be directed to the Organizing Committee at the given mail id.
- No Team shall approach the Judges or Panelists directly.
- All Registered teams are bound to abide by the Rules.
- Any Decision of the Organizing Committee in organization, execution, competition and administration of the competition is final and nit subject to any appeal.
- The Organizing Committee reserves the right to add detailed regulations at any time if they are deemed necessary.



PERSON OF CONTACT

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