



S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 4.0



&

TRUST LEGAL CLIMATE LAW STUDENT OF THE YEAR AWARD

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in association with

LLOYD LAW COLLEGE

Date: 10 to 12 March 2023 | ZOOM

TECHNICAL SUPPORT BY



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Westlaw India



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रविशंकर प्रसाद
RAVI SHANKAR PRASAD



सत्यमेव जयते

मंत्री
विधि एवं न्याय, संचार
एवं
इलेक्ट्रॉनिक्स और सूचना प्रौद्योगिकी
भारत सरकार
MINISTER OF
LAW & JUSTICE, COMMUNICATIONS
and
ELECTRONICS & INFORMATION, TECHNOLOGY
GOVERNMENT OF INDIA




MESSAGE

With immense pleasure I extend my heartiest good wishes for the successful organising of S.K. Misra Memorial International Mediation and Negotiation Competition 2.0 from 05 to 07 March 2021.

I congratulate Mr. Sudhir Mishra, BW Legal World and Lloyd Law College for this exceptional and commendable academic endeavour of international and national importance.

It is a matter of national pride and honour for legal fraternity that this legal academic event has received more than 440 registrations from around 100+ Law Schools across the world. I understand that top 100 teams have been invited to compete in this prestigious competition.

I extend my heartiest greetings to all those associated with this event and extend my Best Wishes to all the participants and also to teams from India and across the world.



(Ravi Shankar Prasad)



Electronics Niketan, 6 C.G.O. Complex, Lodhi Road, New Delhi-110003
Phone: 011-24369191, 24362626 FAX : 011-24366070





“

Mr. S. K. Misra was a professor of mathematics in Uttar Pradesh and later joined civil services in Bihar. In 1989 he was promoted into Indian Administrative Service (IAS) and was a distinguished Bihar cadre officer. After retiring from IAS he dedicated his life to Right to Information Act and was the first secretary of Bihar Information Commission. In the last years of his life he was mentoring many civil services aspirants who use to take his guidance in Delhi. He left this world in May 2015.

”

Best Law Colleges of India - Annual Survey 2023 Ranking of Lloyd Law College



LLOYD LAW COLLEGE

Lloyd Law College is a premier educational institution offering legal education since year 2003 in affiliation with CCS University, Meerut, U.P. (state university established in 1965), and approved by the Bar Council of India (Statutory body for professional legal education in India). The College greatly benefits from the mentorship and patronage of Padma Bhushan Late Prof. (Dr.) N.R. Madhava Menon, "The living legend of Law" and the flag bearer of legal education reforms in India. Prof. Menon was a visionary of legal education who was also the designer and architect of the five-year integrated B.A.LL.B. Programme in India and the Founder of the premier legal institutions of the country including the National Law School of India University, Bangalore and the National University of Juridical Sciences, Kolkata. Prof. Menons relentless efforts in revamping and modernizing the legal education of the country has successfully brought Indian legal education at par with the legal institutions in the developed countries.



Lloyd Law College, recently, has proudly inaugurated the **Lloyd Institute of Mediation & Arbitration** which aims to enhance knowledge and understanding of the purpose, substance, and scope of ADR and of the potential of ADR as an effective tool to render alternate dispute resolution. It seeks to create awareness of ADR as part of the justice delivery system and equip the students and other professionals with the theory and practice of arbitration, mediation, and other ADR mechanisms to take up an independent career in this field.

Objectives :

- ❑ To promote awareness of different branches of ADR among students and the Legal fraternity.
- ❑ To provide a platform for discussion and activities related to ADR;
- ❑ To encourage interested students in advancing their studies towards this subject;
- ❑ To conduct Panel discussions, lectures, and training Workshops on different branches of ADR for the students;
- ❑ To stimulate research culture amongst the students and professionals towards the field of Arbitration and ADR.
- ❑ To provide ADR services, facility and support to every strata of the society



S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 4.0

-:: ADVISORY BOARD ::-

Chairperson

Adv. Sudhir Mishra

Founder & Managing Partner
Trust Legal Advocates
& Consultants



Vice Chairperson

Dr. Md. Salim

Senior Director & Dean
Lloyd Law College



Executive Director

Ms. Iram Majid

Honourary Director
(Lloyd Law College)



Member

Adv. Petal Chandhok

Partner
Trust Legal



Member

Adv. Ritwika Nanda

Partner
Trust Legal



Program Director

Adv. Simran Gupta

Partner
Trust Legal



S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 4.0

--: ADVISORY BOARD :-



MR. ANDREW MILLER QC

NMA Civil/Commercial Mediator of the Year 2020/2021 UK International Mediator & Arbitrator based at 2TG Panel Mediator on IPOS, CEDR, RICS (President's Panel) & M4CI panels FCI Arb and Trustee of CI Arb London, United Kingdom



MR. ARVIND NAYAR

Senior Advocate & 'Door Tenant at 4 New Square' U.K.



MR. TARIQ KHAN

Registrar International Arbitration & Mediation Centre Hyderabad



MR. MOHAMMED ZAMAN QC

Barrister, Queen's Counsel at No5 Barristers' Chambers Director, Turkish British Chamber of Commerce and Industry London, England, United Kingdom



DR. AMAN HINGORANI

Advocate-on-Record and Mediator, Supreme Court of India; Arbitrator; Author, Unraveling the Kashmir Knot



MR. SHASHANK GARG

Author, Independent Counsel & Arbitrator Chambers of Shashank Garg



GLIMPSES OF S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 3.0





S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 3.0

Date: 25 to 27 March 2022 | zoom

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--: Chief Guest ::-
Valedictory Function

**Hon'ble Mr. Justice
Sunil Thomas**

Judge,
High Court of Kerala

Guest of Honour



PROF. (DR.) C. RAJKUMAR
Professor & Vice Chancellor,
O. P. Jindal Global University



--: Guest of Honour ::-
Valedictory Function

**Hon'ble Mr. Justice
Sudhir Kumar Jain**

Judge,
High Court of Delhi

Guest of Honour



ADV. SUDHIR MISHRA
Founder & Managing Partner
Trust Legal Advocates
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Date: 25 to 27 March 2022 | zoom

HON'BLE JUDGES - FINAL ROUND

Sunday 27 March, 2022, IST 01 PM



DR. AMAN HINGORANI

Advocate-on-Record
Supreme Court of India
Arbitrator & Mediator



MR. ANDREW MILLER QC

NMA Civil/Commercial Mediator of the Year 2020/2021 UK
International Mediator and Arbitrator based at 2TG Panel Mediator on IPOS, CEDR, RICS (President's Panel) & M4CI panels FCI Arb and Trustee of CI Arb London, United Kingdom



MR. SHASHANK GARG

Author, Independent Counsel & Arbitrator
Chambers of Shashank Garg



MR. PASCAL COMVALIUS

IMI Certified Mediator
HAGUE



MS. IRAM MAJID

IMI, AICM, MCI Arb Director
Indian Institute of Arbitration & Mediation Executive Director,
Asia Pacific Centre for Arbitration & Mediation

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HON'BLE JUDGES - SEMI FINAL ROUNDS

Sunday 27 March 2022, 10 AM IST



MS. PETAL CHANDHOK

Advocate & Partner
Trust Legal (Advocates
& Consultants)



MS. RADHIKA ARORA

Counsel, Amarchand
Mangaldas



MS. HANNA AMBARAS KHAN

Mediator,
Malaysia



DR. RAJESH K. SEHGAL

Head, Legal & Regulatory
Compliance (Asia Pacific)
TRINA SOLAR, Singapore



MR. SATISH PADHI

Principal Associate,
Khaitna and Co.



MR. SWARNENDU CHATTERJEE

AOR, Supreme Court of India
Managing Associate, Saraf
and Partners

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S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 3.0

WINNERS

Best Opening Statement (Negotiator)

Singapore Management University, Singapore



CHEN YANWEN



BERNADETTE TEO

Best Relationship building with other team

Singapore Management University, Singapore



CHEN YANWEN



BERNADETTE TEO

Best Creative Solution

Singapore Management University, Singapore



CHEN YANWEN



BERNADETTE TEO

Best Acknowledgment of Cultural Differences

Singapore Management University, Singapore



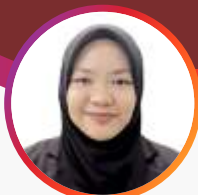
CHEN YANWEN



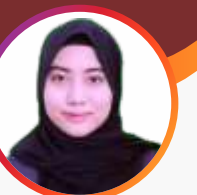
BERNADETTE TEO

Best Negotiating Team

Universiti Sultan Zainal Abidin, Malaysia



Wan Nur Aqilah binti Wan Azhan



Nor Atiqah Binti Ahmad Hilmi

Best Team work between client and consel

Maharashtra National Law University, Nagpur



AARYA DESHMUKH



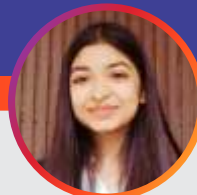
SHARWARI MOTGHARE

Runner-Up Negotiation Team

Institute of Law, Nirma University



ZARANA SAMANTA



KAHINI CHUDGAR

S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 3.0

WINNERS

BEST MEDIATION PLAN

Singapore Management University, Singapore



Elizabeth Ho



Chen Yanwen



Bernadette Teo

BEST PERFORMANCE (First Time Participating Team)

BMS College of Law, Bengaluru



Dwithi C Acharya



Nagesh Vinay S



Esha Sanjyot Shah

S.K. MISRA MEMORIAL
INTERNATIONAL MEDIATION AND
NEGOTIATION COMPETITION 3.0

DATE: 25 - 27 MARCH 2022

Best Mediation Advocacy

Chen Yanwen

Singapore Management University,
Singapore



S.K. MISRA MEMORIAL
INTERNATIONAL MEDIATION AND
NEGOTIATION COMPETITION 3.0

DATE: 25 - 27 MARCH 2022

Best Opening Statement (Mediator)

Amritesh Panda

Symbiosis Law School, Pune



S.K. MISRA MEMORIAL
INTERNATIONAL MEDIATION AND
NEGOTIATION COMPETITION 3.0

DATE: 25 - 27 MARCH 2022

Runner-Up Mediator

Jyotpreet Kaur

National Law University, Delhi



S.K. MISRA MEMORIAL
INTERNATIONAL MEDIATION AND
NEGOTIATION COMPETITION 3.0

DATE: 25 - 27 MARCH 2022

Best Mediator

Kavya Sreekumar

National Law University, Jodhpur





PURPOSE OF THE INTERNATIONAL ONLINE MEDIATION COMPETITION

The purpose of this competition is to equip the students with basic negotiation and mediation skills and help them enhance their Alternative Dispute Resolution skills in an online environment. It gives an opportunity for the students to strengthen their communication skills and identify key factors that must be considered in online mediation. The competition provides the opportunity to mediate and negotiate in a specialized area and helps lay down the foundation of an aspiring ADR enthusiast in this highly regarded profession that must be taken into account when communicating with multiple parties online. It enables them to get past any potential communication barriers that might arise during an online mediation. Through this competition, the participants will get a chance to work as a team, develop working relationships with people, and learn how to deal with problems that could occur in a team. It helps you comprehend potential cross-cultural hurdles, gives you the opportunity to learn more about how to use internet video conferencing tools in this quickly digitizing world and connects you with international law and business students as well as ADR experts.



DEFINITION CLAUSE

1. **“BATNA”** shall refer to the Best Alternative To a Negotiated Agreement and refers to the best thing a party can do, without the consent of the other party, if the parties fail to reach an agreement.
2. **CAUCUS”** shall refer to a separate meeting between the Mediator and a Competing Team. During the Caucus the overall time of the Mediation Session continues to run..
3. **“CLARIFICATIONS”** shall refer to procedural order(s) and/or any clarification(s) issued by the Organizing Committee
4. **“CLIENT”** shall refer to a participant from a Negotiating Team who plays the role of the Client in the Mediation Session.
5. **“COMPETITION”** shall refer to S. K. Misra Memorial International Mediation and Negotiation Competition 4.0.
6. **“CONFIDENTIAL INFORMATION”** shall refer to the confidential elements to be considered in determining the strategy and tactics of the Negotiator’s Teams in a given Mediation Session. The Confidential Information is for the exclusive use of each team and shall not be disclosed to the opposing team.
7. **“COUNSEL”** shall refer to a participant appointed to act as the Legal Counsel in a Mediation Session.
8. **“IST”** shall refer to Indian Standard Time.
9. **“MEDIATION PROBLEMS”** shall refer to the official problems for the Competition released by the Organizing Committee.
10. **“MEDIATION PLAN”** shall refer to the written case analysis as mentioned in Annexure 'A' of the Brochure.
11. **“MEDIATION SESSION”** shall refer to a session during which the Teams will simulate a mediation procedure pursuant to the rules.
12. **“ORGANIZING COMMITTEE”** shall refer to the Organizers of the given Mediation and Negotiation Competition.
13. **“PRELIMINARY ROUNDS”** refers to the Oral Rounds in the International Round which will determine which teams shall advance to the Quarter Final Round.
14. **“REQUESTING PARTY”** is the party to which the Competition has assigned the role of the party which has requested the negotiation.
15. **“REQUEST FOR CLARIFICATIONS”** shall refer to an official request to clarify the problems submitted by a Team within the time stipulated.
16. **“RESPONDING PARTY”** is the party to which the Competition has assigned the role of the party which has to respond to the request for the negotiation.
17. **“RULES”** shall refer to the Official Rules of the Competition and shall be applicable to all

STRUCTURE OF THE COMPETITION

About The Competition

Lloyd Law College is highly overwhelmed to announce the Fourth Edition of **S.K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 2023** powered by Trust Legal Advocates & Consultants. The Second Edition of this Competition set a benchmark by registering the highest number of Registrations in the world. With the Provisional Registrations reaching up to 450, LLC broke all the records. Lloyd is back again with the spirit of creating another history in terms of spreading the knowledge of Mediation and Negotiation among the maximum number of Law Students. The Objective of this Competition is to promote the use of Alternative Dispute Resolution among the upcoming professionals with a mindset equipped to effectively resolve the dispute.

Language:

The Official Language of this Competition will be English.

Location of the Competition

The competition will be held entirely on Zoom, a video conferencing tool. It will enable you to participate from anywhere in the world. You can participate from the comfort of your own home using a laptop, computer, or tablet.

Time of the Competition

The competition will run on Indian Time (IST +05:30 GMT). Please make sure, you prepare for this in advance.

Structure of Teams

Each Participating team shall comprise 3 members :

- a) One Neutral Mediator
- b) One Client
- c) One Counsel

A maximum of Four Teams per university are allowed to participate. There will be separate problems for different rounds with different Confidential Information in each round.

Format Of The Competition

In each virtual room, there will be:

Each virtual room, shall consist of:

- One | two session supervisor(s);
- Judges
- Two mediators (from two different teams);
- Party A and the counsel (from one team);
- Party B and the counsel (from one team);

The Competition Committee members and observers (with permission from the Competition Committee) may enter the virtual rooms as well. Anyone entering the room, not listed above, must enter with their video and audio turned off to avoid disturbing the mediation session.

Throughout the mediation, everyone should have their camera off, apart from the mediators, counsels, and clients to avoid any disruptions. Everyone should be on mute apart from the person speaking.

Eligibility Criteria

- Students must be registered as full-time or part-time law students.
- Students who graduated before the Competition but no longer than three months before the start of the Competition are still eligible to participate.

Stages of the Competitions

This Competition will comprise of total 6 rounds:

- i. Preliminary Rounds (2)
- ii. Octa-Final Round (1)
- iii. Quarter-Final Round (1)
- iv. Semi-Final (1)
- v. Final Round (1)

Coaches

Each team may nominate one or a maximum of two Coaches. The Coach(es) of a Team must be a former student or a full-time professor, assistant or adjunct professor, qualified lawyer, lecturer in Alternative Dispute Resolution (“ADR”), qualified mediator, or negotiation trainer from anywhere around the world. A Coach can be nominated for one Team only and can under no circumstances accompany two Teams to the Competition.

Team Identification and Anonymity Rule

After Registration, each Participating team will be provided with a Team Code which will serve as the Unique Identification Number (UIN). All Communications must be made in reference to this UIN. None of the Teams are supposed to reveal their Institution Name or any other details to other teams or the judges. All communication must be made in regard to the UIN.

Registration Process

Any Interested team across the world can register for this Competition according to the procedure laid down here under:

- i. The Team shall complete the Provisional Registration on or before 20th January 2023 through the given link of [Google Form: https://forms.gle/Kgf7SEAcpp5gv83B9](https://forms.gle/Kgf7SEAcpp5gv83B9)
- ii. Upon receiving the confirmation of the vacant slot from the Organizing Committee, the Teams must confirm their Final Registration on or before 31st January 2023
- iii. Registration Fees for an Indian Team is Rs. 5000/- and for any International Team is USD 70.
- iv. The registration fee includes an invitation for all registered Team members to all events of the Competition, including any occurring training, the opening reception, and the award ceremony.
Failure to transfer the registration fee on time or in full will result in the loss of the university's spot in the Competition.
- v. The transfer must indicate the name of the university for which the transfer has been made.
- vi. Kindly Note that once the payment is made, it is non-refundable in any circumstances.

Dress Code

The dress code for the competition is formals/ business attire.

MEDIATION PROBLEM

Release of Mediation Problem

- i. Each Mediation Problem will consist of General Information for all the parties
- ii. There shall be a total of 6 Rounds in this Competition. There shall be different problems in each round.
- iii. The Mediation problem for all the rounds will be sent to the teams via mail on or by 10th February 2023
- iv. The Mediation Problem shall be self-contained and teams shall be prohibited from deviating from the facts provided in the problem in any manner possible, including the Background Story, the misrepresentation of facts, or the creation of new facts. However, teams may reasonably interpret the problem in order to reach reasonable conclusions.

Clarification of the Mediation Problem

- i. Each team may submit to the Organizing Committee on or before 10th February 2023 a maximum of three written questions for clarification or interpretation of the General Information per problem.
- ii. All the Questions for Clarification are to be submitted via the Google Form that shall be provided by the Organizing Committee on 20th February 2023
- iii. All Clarifications will be released on or before 24th February 2023

Confidential Information

- i. The Confidential Information for all rounds will be released via mail (30 minutes before the Rounds).
- ii. The Teams are prohibited from disclosing the Confidential Information to their Mediator or other parties during or before the competition.
- iii. The Mediators shall have no access to the Confidential Information of any of the parties before or during the competition.



MEDIATION SESSION PROCEDURES

General Procedures

1. Timing

(a) The Timing of the rounds is designated in the following manner :

Sl. No.	Rounds	Session Time	Caucus Time	Feedback Time	Total Time
1.	Preliminary Rounds (I & II)	45 minutes	15 minutes	15 minutes	75 minutes (1 hour 15 minutes).
2.	Octa Final Rounds	45 minutes	15 minutes	15 minutes	75 minutes (1 hour 15 minutes).
3.	Quarter Final Rounds	45 minutes	15 minutes	15 minutes	75 minutes (1 hour 15 minutes).
4.	Semi Final Rounds	60 minutes	15 minutes	15 minutes	90 minutes (1 hour 30 minutes).
5.	Final Rounds	75 minutes	15 minutes	15 minutes	105 minutes (1 hour 45 minutes).

b) The Participants are supposed to strictly adhere to the timings, mentioned above.

c) During the competition, if the party is in need of more time than allotted, they may ask from the judges for same. It's up to the discretion of the judges.

d) However, the Feedback Timing may increase as per the judges.

2. Preparation Time

a. The participants shall enter the room 15 minutes beforehand to fully benefit from their preparation time. They shall then move into their designated "breakout room" in order for them to have their preparation time (please refer to the Zoom Manual which explains "breakout rooms").

b. The two mediators will be placed into one breakout room, the client and counsel from Team A will be in another breakout room and the client and counsel from Team B will be in another breakout room.

c. Coaches may enter the preparation room with their negotiating pair only.

d. The mediators will get 10 minutes prior to the rounds to have a discussion with each other. Hence, they are suggested to be on time for each session. After 10 minutes the participants shall be called into their allocated mediation room (these will have specific names) where the judges will be waiting for the participants.

e. The session supervisor will give you the go-ahead to start the mediation when everyone is ready

3. Breaks

The Teams may ask for a break during the Mediation Session of not more than 2 minutes. The Objective of the Break should be to have a team discussion where the Team shall be sent to their designated break-out room.

4. Caucus

- a. During each Mediation Session, the Mediator as well as the parties are allowed to call for caucus.
- b. The Competing Team should call for a caucus when they believe that they need input from the Mediators or there is some Confidential Information that they are not comfortable sharing during the Joint Session.
- c. Reasonable use of caucus from the parties will be evaluated. A Caucus must not be used for any clarification related to the Preliminary Rounds.
Each team will be allotted 7.5 minutes for a caucus in each round. Thus, the whole caucus for both parties will last for not more than 15 minutes.
- d. There is no provision for Cross-caucus.

5. Appropriate Use of Caucuses

Caucuses can be useful tools in mediation under specific circumstances. Competing Teams should call for a Caucus when they consider that they need input from the Mediator during a Caucus to progress the Mediation. Students however are strongly encouraged to spend the majority of the Mediation in joint sessions in order to be able to communicate directly with the other Party. A Competing Team's reasonable use and non-use of Caucuses will be evaluated by Judges according to the Score Sheet. Often, the decision not to call for a Caucus might be more sensible within the circumstances of the specific Mediation than to call for a Caucus. A Caucus should not be used to seek clarification of the Competition Rules or any procedural matter.

Examples of the appropriate use of a Caucus are when a Competing Team:

- Wishes to clarify an issue or issues within the Problem or otherwise seek advice or guidance from the Mediator;
- Wishes to share with the Mediator facts, concerns, interests, or information that are or might be relevant to the progress of the Mediation to determine how and when it might be best to present such facts or information to the other Competing Team;
- Wants to explore or make an offer | proposal and | or explore with the Mediator how best to present the offer | proposal within the Mediation.

6. Admitted Material During the Mediation Session

For the Mediation Session, each Competing Team may bring and use its own prepared notes for its own use and may, if need be, make its own notes during the Mediation Session. All notes must be written on paper. Each Competing Team may also bring and use a calculator and a watch (or equivalent: stopwatch, timer, etc.) if it wishes to do so. Use of any other electronic devices, such as mobile phones of any type or any other electronic devices, such as tablets, laptops, etc., and in particular any artifact capable of recording information is not permitted. This applies to Teams, Coaches, Professionals, Observers, and Visitors. Only Judges and the Mediator with an active role in the session and the Organizing Committee constitute an exception to this Rule, to the extent that is necessary for performing their duties for the Competition.

ASSISTANCE TO THE TEAM- PERMITTED | PROHIBITED

1. Permissible Assistance

The Coach(es) may advise and assist their Team in its planning and preparation for the Competition, including in advance of the Final Rounds.

2. Prohibited Assistance

No person associated with a Competing Team, including the Coach(es), may give advice, assistance, or instructions to, or communicate or attempt to communicate with any of the participants, and in particular with the two students forming a Competing Team, in any way, during the Mediation. Violation of this Rule, regardless of the substance thereof, and regardless of whether initiated by a participant or by any other person, may result in disqualification from the Competition of the whole Team with which the person is associated, as stated in Rule 8.0. A harmless error will not be a defense to a complaint based on a violation of this Rule.

SCORING & EVALUATION

1. Judging Criteria

- i. The Score Sheet and Judging Criteria for the Mediation Plan as well as Oral Rounds shall be mentioned in the Subsidiary Rules that shall be released in the letter.
- ii. The Judges would be duly briefed on the Judging Criteria prior to the Competition.
- iii. The Scoring of the Mediator and the Negotiators (Client-Counsel) will be done separately.
- iv. The Final Decision will always be in the hands of the Respective Judges and the Organizing Committee.

2. Feedback Session

- i. The Feedback Session shall last for not more than the timing mentioned for each round. However, it may extend as per the Judge's discretion .
- ii. The Feedback shall be provided to the Teams prior to the Scoring.

3. Communication Between Parties

The Competition is an educational event that seeks to encourage the open exchange of ideas, experience and know-how between students and Professionals from different countries, cultures, generations and backgrounds. Accordingly, exchange and dialogue between Judges and Mediators with Teams outside the Mediation Session is permitted and indeed encouraged (including regarding the Mediation Plans), subject to the principles of independence, impartiality and neutrality. Professionals are invited to share their insights with students about a particular Mediation Session or their practice in general. Nevertheless, Professionals are under a duty of confidentiality and must not reveal to any Team its or any other Teams' scores for a particular Mediation Session or the content of any Confidential Information, Teams are also under a duty of confidentiality and must not reveal the Confidential Information outside the Mediation. During the Mediation, only the two Competing Teams, the Mediator, the Mediation Session Supervisor and a member of the Organising Committee (if any) are allowed to speak, whereas anybody else present in the room must observe silence.

4. Rules for advancement to the further rounds

- i. During the Preliminary Rounds, each team shall compete in both the preliminary rounds.
- ii. Top 8 teams shall qualify for the Quarter Final Rounds.
- iii. For the Semi-Finals as well as for Finals, the teams need to knock-out the other team in Quarter-Final Round and Semi-Final Round respectively.
- iv. The Quarter-Final Match-up will be determined using the following systems:
 - ▮ 1st Ranked Team v. 5th Ranked Team
 - ▮ 2nd Ranked Team v. 6th Ranked Team
 - ▮ 3rd Ranked Team v. 7th Ranked Team
 - ▮ 4th Ranked Team v. 8th Ranked Team
- v. The Semi-Finals Match-up will be determined using the following system:
 - ▮ 1st Ranked Team v. 3rd Ranked Team
 - ▮ 2nd Ranked Team v. 4th Ranked Team
- vi. The Final Match-up will be determined using the following system:
 - ▮ 1st Ranked Team v. 2nd Ranked Team



MEDIATION PLAN & NEGOTIATION SIMULATION

1. Format Of Mediation Plan

The Mediation Plan is to be prepared by the Mediators in the format mentioned below. Kindly Note that the Mediators are supposed to submit one Mediation Plan per Problem.

1. Mediation Strategy.
2. Goal of the Mediation.
3. Alternative Means to achieve the Goal.
4. Need and Interest of the Requesting Party.
5. Need and Interest of the Responding Party.
6. Best Alternative to the Negotiated Agreement (BATNA).
7. Worst Alternative to the Negotiated Agreements (WATNA)

2. Format Of Negotiation Plan

The Negotiation Plan is to be submitted by the Negotiating Parties from both sides per problem i.e, both from the side of Requesting Party and the Responding Party. The Format is mentioned below:
Negotiating Strategy.

1. Division of Roles and Responsibilities between the Client and Counsel.
2. Underlying Need & Interests of the Competing Party.
3. Probable Underlying Need & Interests of the Other Party.
4. Identifying Obstacles and means to overcome the Obstacles.
5. Best Alternative to the Negotiated Agreement (BATNA).
6. Worst Alternative to the Negotiated Agreement (WATNA).

3. Submission Guidelines

1. Both the Mediation Plan (MP) and the Negotiation Plan (NP) need to follow the given format.

Font: Bookman Old Style

Font Size : 12

Spacing : 1.5

2. Maximum Page Limit for both Mediation Plan & Negotiation Plan is Two Pages each.
3. The Documents shall be renamed as follows: 'TEAM CODE- MEDIATION PLAN' or 'TEAM CODE- NEGOTIATION PLAN'.
4. The Mediation Plan & Negotiation Plan is to be submitted only for the Preliminary Rounds.
5. A Total of Two Mediation Plan and Four Negotiation Plan is to be submitted by the Teams



S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 4.0

AWARDS

S.No.	CATEGORY	CASH AWARDS
1.	Best Negotiating Team	Total : Rs. 1,50,000/- * (One lack fifty thousand only)
2.	Runner Up Negotiating Team	
3.	Best Mediator	
4.	Runner Up Mediator	
5.	Best Mediation Plan	Rs. 10,000/-
6.	Best Opening Statement (Mediator)	Rs. 10,000/-
7.	Best Opening Statement (Negotiator)	Rs. 20,000/-
8.	Best Team Work between Client and Counsel	Rs. 20,000/-
9.	Best Relationship building with other team	Rs. 15,000/-
10.	Best Creative Solution	Rs. 10,000/-
11.	Best Acknowledgment of Cultural Differences	Rs. 10,000/-
12.	Best Mediation Advocacy	Rs. 10,000/-
13.	Best Performance - First Time Participating Team*	Rs. 15,000/-

The above-mentioned cash prize shall be shared within the above mentioned four categories commensurate to their Final Score. Eg: Final Score of these 4 categories is 80/100; 75/100; 72/100 & 65/100, the total prize money shall be shared within the ratio of 80:75:72:65.

** First Time Participating Team in SKMMIMNC*

All the winners will be given an internship at the Indian Institute of Arbitration & Mediation (IIAM)

S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 4.0

TIMELINE

Sl. No	Event	Date
1.	Registration - Opening	20 November 2022
2.	Provisional Registration - Closing	20 January 2023
3.	Final Registration - Closing	31 January 2023
4.	Mediation Problem (Green Rounds) - Release	10 February 2023
5.	Questions for Clarification - Closing	17 February 2023
6.	SKMMIMNC 3.0 - Workshop	25 February 2023
7.	Submission of the Mediation Plan - Closing	3 March 2023
8.	Preliminary Rounds	10 March 2023
9.	Octa Final & Quarter Final Round	11 March 2023
10.	Semi Final and Final Round / Valedictory Ceremony	12 March 2023

Kindly Note : Any change in the above-mentioned date is subject to the decision of the Organizing Committee. Any change made shall be informed immediately.

MISCELLANEOUS

- i. Any request or query related to the organization and administration of the competition will be directed to the Organizing Committee at skmmimnc@lloydcollege.edu.in. No team shall approach any of the Judges or Panelists directly.
- ii. The Complete Guidelines related to Online Mode will be sent to the participants via mail after receiving the Registration.
- iii. All the registered team is bound to abide by the Rules.
- iv. Any Decision of the Organizing Committee in the organization, execution, competition and administration of the competition is final and not subject to appeal.
- v. The Organizing Committee reserves the right to add detailed regulations at any time if they are deemed necessary.





TRUST LEGAL CLIMATE LAW STUDENT OF THE YEAR AWARD

“YOU ARE ALL CLIMATE LAWYERS NOW”

John Kerry, General Assembly 2021

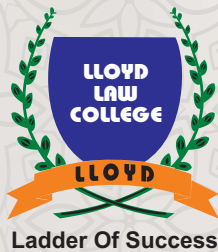
American Bar Association Hybrid Annual Meeting

Lloyd Law College feels extremely proud to bring back the Trust legal climate law student of the year award. Being a citizen of India as well as a part of the Legal Fraternity, the Law Student holds a responsibility to protect Mother Nature.

In the Third edition of the S. K. Misra Memorial International Mediation And Negotiation Competition in association with Trust Legal (Advocates and Consultants) introduced a dedicated preliminary round of the competition on UN Sustainable Development Goals (UN-SDG). The Objective to bring this unique Round was not only to promote a sense of responsibility among the law students but also to invite them to culture and promote the vision of **'Don't be mean, Go Green'**.

This year also Trust Legal (Advocates & Consultants) is announcing the trust legal climate law student of the year award. All the participants qualifying for the Octa-Final rounds shall be eligible to compete further for this Prestigious Category of Award. However, the Final Selection shall depend upon further criteria. The same shall be notified via the Subsidiary Rules that shall be released at the later stage of this competition.

We encourage Law Students across the World to participate, learn and grow as Climate Lawyers.



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in association with
LLOYD LAW COLLEGE

Date: 10 to 12 March 2023 |  ZOOM

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