




RAMAIAH
College of Law



CLIENT COUNSELLING AND NEGOTIATION COMPETITION

AUGUST 6TH-8TH 2022

+91 8073895875, 8088128431  adrsoc@msrcl.org

 <https://www.msrcl.org/>

 <https://www.linkedin.com/in/rcladr>

INDEX

1 Definitions	1
2. Theme	4
3. Mode of conduct	5
4. Format	5
5. Eligibility	7
6. Rounds	8
7. Stage 1	10
8. Stage 2	11
9. Confidential Information	12
10. General guidelines	12
11. Virtual guidelines	15
12. Important dates	16
13. Prize Pool	17
14. Registration	17
15. Contact	18

1. DEFINITIONS

1.'Applicant team' refers to all the two member teams who have filled the registration form.

2.'Breakout room' refers to the online meeting rooms on the video conferencing platform 'Zoom' which are to be used for stage 1, i.e. Client Counselling session.

3.'Competition' refers to Samyat: National Client Counselling - Negotiation competition, 2022.

4.'Confidential Information' refers to the information which will be released by the host college to the negotiating team, pertaining to the party they represent.

5.'Current academic year' refers to the academic year 2021-2022.

6.'Host college' refers to Ramaiah College of Law, Bangalore.

7.'Master room' refers to the main room on the video conferencing platform 'Zoom' where all participants must assemble, before they are shifted to the breakout rooms.

8.'Participating team' refers to the team whose registration has been confirmed by the host college and communicated via registered email.

9.'Registration Fee' refers to the fee to be paid by applicant teams for participation in the competition.

10.'Rules' refers to all the rules mentioned in this rulebook.

11.'Scoring' refers to the marks assigned by the Expert Assessors to the participants for their performance upon completion of the round.

12.'Society' refers to the Alternative Dispute Resolution Society of Ramaiah College of Law.

13.'stage 1' refers to the Client Counselling session, in accordance with Section 7 of this rulebook.

14.'stage 2' refers to the Negotiation session, in accordance with Section 8 of this rulebook.

15.'Team Code' refers to the unique identification code assigned to a team by the host college.

FOREWORD

Ramaiah College of Law (RCL) was established in the year 1995 with an endeavour to provide quality legal education that will help create a community of morally, ethically and socially responsible citizens. With the aim of fostering holistic professional development, the college has successfully contributed competent and value based professionals in the arena of law. Several outstanding graduates have excelled in their profession and are working in distinguished law firms and companies.

The Alternative Dispute Resolution (ADR) society of Ramaiah College of Law was established in 2016 and has been focused on creating general awareness of the content, context, meaning and utility of Alternative Dispute Resolution mechanisms. The society has played an instrumental role in conducting regular Alternative Dispute Resolution training sessions with a robust combination of theoretical and practical facets. In addition, the ADR Society bolsters regular participation and excellence of the students in ADR competitions and is actively involved in organising guest lectures on the various nuances of ADR.

SAMYAT

[saṃ-ṽyat] adjective

To meet together, encounter; an agreement, covenant, stipulation; a means of joining or uniting.

Samyat echoes such coming together of minds, and envisions the maintenance of relationships through productive dialogues even in the eye of the storm.

SAMYAT

[saṃ-ṽyat] adjective

Coherent, continual, uninterrupted.

Further, being a pioneer in this format of competition, Samyat also signifies continuity. Its uniqueness lies in the transition from interviewing a client, to negotiating on their behalf, all in one round. The idea is to enable participants to comprehensively showcase their prowess in dispute resolution.

2. THEME

Consulting lawyers and negotiating form a quintessential part of corporate transactions. With this forethought, the Alternative Dispute Resolution Society of Ramaiah College of Law has chosen the broad theme of Samyat: National Client Counselling -Negotiation Competition as 'Commercial law.'

3. MODE OF CONDUCT

The First Edition of Samyat: National Client Counselling - Negotiation competition, 2022 organised by the Alternative Dispute Resolution Society of Ramaiah College of Law, Bangalore will be held online via '**Zoom**' platform from **6th August (Saturday) - 8th August (Monday)**.

4. FORMAT

1. Each round consists of two stages:

stage 1: Client Counselling

stage 2: Negotiation

2. Each team consisting of two participants assumes the role of counsels in stage 1. The clients are appointed by the host college.

3. Client Counselling and Negotiation are the part of the same round, hence the problem remains the same.

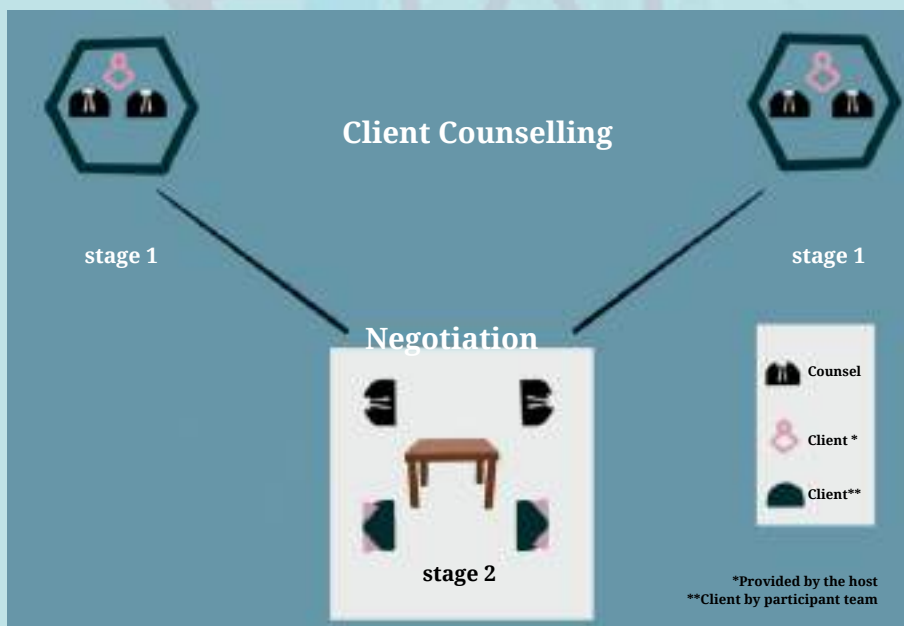
4. The problem remains the same for stage 1 and stage 2. At the end of stage 1, Confidential Information will be provided which is to be used in the negotiation stage.

5. A time duration of **15 minutes** will be given to the teams to peruse through the Confidential Information before commencement of stage 2.

6. Each team of two then assume roles of client and counsel in stage 2.

7. The teams are then judged cumulatively for both the stages.

A visual depiction is provided below for the teams' understanding:



5. ELIGIBILITY AND PARTICIPATION

1.The Competition is open to bona fide students of any stream who are:

1.1 Enrolled in any undergraduate **5-year/ 3-year law course** at institutions located in India and recognised by the Bar Council of India AND

1.2 Are registered in their respective institutions for the **Current Academic Year.**

2. Participating team members shall be law students.

3. Every institution may register a maximum of two teams.

4. Members of a team must be students of the same institution and shall represent their respective institution; Cross institutional teams are NOT permitted.

6. ROUNDS

PRELIMS:

1. Each round consists of two stages.
stage 1: Client Counselling and **stage 2: Negotiation** .
2. Teams are divided into four pools A, B, C and D.
3. The competition shall comprise of two preliminary rounds following which the **top 4 teams** shall qualify for the semi-final rounds on the basis of their cumulative score from both the rounds.

Time limit:

Client Counselling :

- a. Client-consultation: 20 minutes
- b. Post-consultation : 5 minutes

Confidential Information break: 15 minutes

Negotiation : 40 minutes.

Feedback and Scoring: 10 minutes.

SEMI-FINALS

1. The Competition shall comprise of one semifinal round following which top 2 teams shall qualify for the final on the basis of their cumulative score from both the stages.

Time limit:

Client Counselling :

a. Client-consultation: 25 minutes

b. Post-consultation : 5 minutes

Confidential Information break: 15 minutes

Negotiation : 50 minutes.

Feedback and Scoring: 10 minutes

GRAND FINAL

1. Time limit:

Client Counselling :

e. Client-consultation: 30 minutes

f. Post-consultation : 5 minutes

Confidential Information break: 20 minutes

Negotiation : 60 minutes.

Feedback and Scoring: 10 minutes

7. STAGE 1: CLIENT COUNSELLING

1. Each team of two shall assume the role of counsels.

2. Client Counselling is divided into **two segments:**

- a. Client-consultation session and
- b. Post-consultation session.

3. In the client-consultation session, participants shall be expected to elicit information from the client, briefly analyse the issue(s) at hand, and make recommendations to the client in order to resolve his or her problem. The information extracted from the client cannot be used in stage 2.

4. In the post-consultation session, the participants shall be expected to legally analyse the interview and the various issues the matter (or case) presents and discuss a future course of action. They shall further be expected to discuss the recommendations made by them to the client and whether an alternative approach could be or have been adopted to attain a better outcome from the session. The judges may, during this period, question the participants on their presentation.

5. Trained clients are appointed by the host institution.

6. Time details are given under Section 6 of this rulebook.

7. Team composition:

For the Client Counselling stage, each participating team will consist of 2 counsels.

8. STAGE 2: NEGOTIATION

- 1.The segment seeks to simulate a Negotiation between teams based on the same problem as the previous stage with elaborated Confidential Information .
2. Confidential Information is given **15 minutes prior to stage 2.**
3. Both members of the team shall assume the role of client and counsel each.
- 4.Role allocation must be made clear before the commencement of the stage.
- 5.Creation of facts apart from the information extracted in stage 1 and Confidential Information given in stage 2 is prohibited, if violated shall be penalized.
6. Time details are given in accordance with Section 6 of this rulebook.

Team composition

For the Negotiation stage, each participating team will consist of 1 client and 1 counsel.

9. CONFIDENTIAL INFORMATION

1. Teams are prohibited from disclosing the Confidential Information provided by Ramaiah College of Law to any other team or person throughout the competition.
2. Any violation or breach of this will result in immediate disqualification from the competition.
3. For all rounds of the competition, Confidential Information will be released by the host college to the registered email ID of the participants.

10. GENERAL GUIDELINES

Dress Code

All participants are expected to be dressed in formals for the duration of the competition.

Use of props

Participants are not permitted to use any props as a part of the problem during any of the rounds.

Grievance Redressal

All grievances of the participants shall be addressed to the Office Bearers, Faculty in-charge and other authorities of the ADR society of Ramaiah College of Law.

The ADR Society reserves the right to disqualify any team or participant or impose any other penalty of any kind for misconduct on the part of any team member during the competition. In case of any doubt/dispute, the decision of the ADR Society shall be final.

Misconduct includes but is not restricted to:

1. Disclosure of identity to other participants during the course of the rounds or to any judge.
2. Scouting and sharing of Confidential Information or particulars of the problems.
3. Any attempt to obtain Confidential Information with regard to the problems.
4. Any other conduct which may give a team an unfair advantage over the other teams, including the use of electronic devices and the internet for the purposes of research after the release of Confidential Information or in the middle of the round.

Participants must at all times behave in a civil manner and must refrain from using disrespectful or obscene language against other participants, organisers and judges.

Further, participants are expected to obey the general rules and regulations of Ramaiah College of law. Any sexual acts of misconduct, bullying and harassing of other participants, judges and organisers are strictly not permitted and such acts will be promptly reported to the relevant authority.

11. VIRTUAL GUIDELINES

1.The first edition of Samyat: National Client Counselling - Negotiation competition,2022 will be conducted on the online video conferencing platform 'Zoom.'

2.Every participating team is required to have an internet connection with at least the speed of 5 mbps and a backup for electronic gadgets being used to participate in the competition.

3.The point of contact for any network related inconveniences will be the **team manager**, assigned by the host college.

4.Participants are required to have a professional background, a working video camera and functional microphone and any reasons provided otherwise will not be entertained.

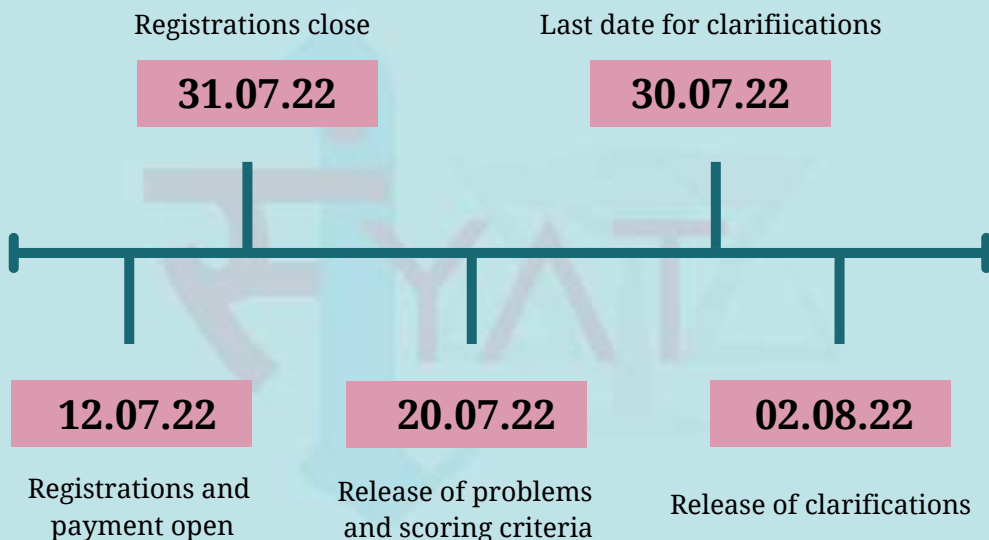
5.For any technical delays, a **waiting period of 10 minutes** will be provided, exceeding which the team can be disqualified from the round.

6.Each member of the participating team is required to login to the meeting via separate devices.

7.The participating teams are required to be present at the master room **15 minutes prior to every round.**

8.Teams will not be allowed to screen share any material over the duration of the session.

12. IMPORTANT DATES



13. PRIZE POOL

1. Winners : ₹ 20,000
2. Runner Ups : ₹ 12,500
3. Best Negotiating Team (Prelims): ₹ 3,500
4. Best Client Counselling team (Prelims): ₹ 3500

*Certificate of achievement and trophies for all the winners.

*E-Certificate of participation for all the participating teams.

*Certificate of appreciation for all the Client Actors.

14. REGISTRATION

1. The registration will be on a first-come-first-serve basis, up to a **maximum of 24 teams**. Every institution may register a **maximum of two teams**.

2. **Registration form:**

<https://forms.gle/Xi1XCj2EmdRZkohU8>

15. CONTACT

Email: adsoc@msrcl.org

Website: <https://www.msrcl.org/class>

For registration queries:

Nihal M - +91 8073895875

Vybhavashree S - +91 8050490857

For any further enquiries:

Sudarshan B K (Convenor)- +91 8746903362

Vaishnavi Naik (Co- Convenor)- +91 7975585063

Faculty Co-ordinators:

Dr. Rajashree K
Senior Assistant Professor

Ms.Ayesha Rao
Assistant Professor